



Technical & Commercial Center  
1300 Pacific Avenue  
Natrona Heights, PA 15065  
Phone: (724) 226-6259  
E-mail: [thartford@alleghenyludlum.com](mailto:thartford@alleghenyludlum.com)

**Terrence L. Hartford**  
Vice President & General Manager - Sheet

March 28, 2008

**RE: Price Announcement**

Dear Valued Customer:

Effective with shipments beginning on Monday, April 7, 2008, ATI Allegheny Ludlum is increasing prices of most stainless cold-rolled and hot-rolled sheet and strip, tubular quality sheet and strip (excluding emission control products), and continuous-mill plate products by approximately 6%. This increase is achieved by reducing the functional discount by two percentage points.

Also, effective with shipments beginning on Monday, March 31, 2008, ATI Allegheny Ludlum is increasing the price of cold-rolled sheet and continuous-mill plate Redi Coil for the following grades:

Grade	Increase Amount
AL 201HP™ alloy	\$0.07 per pound
Type 301	\$0.08 per pound
Types 304 and 304L	\$0.10 per pound
Type 316L	\$0.13 per pound
Type 430	\$0.02 per pound

The increases are necessary to support continued growth and investment in our business.

All surcharges remain in effect as described on our website [www.alleghenyludlum.com](http://www.alleghenyludlum.com).

We appreciate your continued support as we implement these price increases. If you have any questions, please contact your ATI Allegheny Ludlum sales representatives.

Sincerely yours,

A handwritten signature in blue ink, appearing to read "T. Hartford", is written over the typed name.

Terrence L. Hartford